



Ted Vandervert, CET
Project Superintendent
URS Corporation
1518 Mill Rock Way, Suite 102
Bakersfield CA 93311

August 20, 2013

To Whom It May Concern:

I have known A.R. (Rick) Merante for about five years. During that time we have collaborated, exchanging client information and networking to advance both of our marketing efforts.

I have found Rick to be an assertive marketer on behalf of his employer. He has served his clients and business associates very well. I have always felt comfortable that Rick has been able to provide many of my clients and associates and with valuable and dependable service.

I never felt awkward providing a client contact to Rick, he always approached them with respect and often times would become a close business associate of theirs. Rick knows the power and oil and gas industries very well and has a strong yet professional demeanor. He would be an important asset to any firm serious about their business relations and marketing efforts.

If you have questions or need additional information regarding this message please contact me.

Sincerely,

A handwritten signature in cursive script that reads "Ted Vandervert".

Ted Vandervert, CET

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