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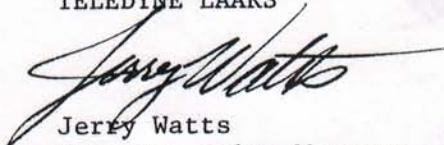
To Whom It May Concern:

Rick and I have been personal friends and business acquaintances for over 5 years; as a manufacturers' rep., I have supplied equipment for various jobs where the mechanical contract ranges from \$50,000 to \$600,000 which were finished in a timely manor within the contract period.

With Rick's field experience and professional business manor, he has shown me to be a reliable and responsible mechanical contractor.

If I can be of service, please call or write.

Kindest regards,
TELEDYNE LAARS



Jerry Watts
District Sales Manager
Commercial Products Division

JW/nh

cc